

CHEERS RING AS WILSON PLEADS DEFENSE CAUSE

But Audience Is Silent When
President Defends Mexican
"Watchful Waiting."

BIGGER NAVY IS URGED

Chief Executive Finds Tariff
Board Discussion Unpopu-
lar with Auditors.

PREPARED SPEECH ABANDONED

President Has Busy Day in New York.
Addresses Railway Men and
Movie Board.

New York, Jan. 27.—President Wilson tonight launched forth upon his nation-wide campaign for preparedness. His first speech to the business men of America was made at the seventh annual dinner of the Railway Business Association at the Waldorf-Astoria.

Twelve hundred and fifty men heard that opening speech. They represented the greatest railroads in the East and the largest railroad supply cities. When the President had finished, he was escorted to the Biltmore Hotel, where he addressed the Motion Picture Board of Trade. His escort was the Ninth Regiment Coast Artillery, N. G. N. Y.

Every reference the President made to national defense was warmly applauded. Once and only once, at the dinner at the Waldorf, he referred to his Mexican policy. The 1,250 men who had howled their approval of an adequate national defense, sat quiet. The President said that there would be no intervention in Mexico because of the example such an action would set. Such was the silence that greeted this remark that the President shifted swiftly and thereafter addressed the apparently unpopular topic.

For Bigger Navy.
For some reason, the President ignored the speech he had prepared for the occasion. He dealt with the question of defense merely in a general way. Virtually every reference he made to national defense was tempered with modifications. Mrs. Wilson occupied a box and was cheered when she entered.

Once the President declared that one year ago he didn't believe in a tariff board. Before he was able to say that he now saw virtue in such a body, the railroad men burst into a roar of approval. But, on the contrary, when the President declared that he would rather surrender territory than high ideals, there was a mere scattering of applause.

As for the navy he declared that needed no preaching. The navy, he said, was so obviously a necessary branch of defense that its expansion would require but little urging. He declared he did not fear for the naval program. His fears, he intimated, centered in his plan to enlarge our land forces.

President Wilson's entrance at the motion picture Board of Trade banquet at the Waldorf-Astoria.

Must Economize To Beat Germany

British Bankers Say Public
and Private Funds Must
Be Conserved.

Special Cable to The Washington Herald.
London, Jan. 27.—At the annual meetings of eight important banks today, the financial situation was reviewed by the nation's leading authorities. All were optimistic, but all emphasized the necessity of economy, both public and private.

Of the various utterances, Lord Inchcape's carry the most weight, for he is a commercial as well as a financial authority, being a great ship owner, head of the Peninsular & Oriental, and other lines, an insurance director and a director of the Suez Canal. He said:

"Germany is already beaten irretrievably, and she knows it. Her losses in men and material are stupendous. She is eating herself up—blazing away her resources and soldiers on impregnable lines."

"Our present taxation is now bringing in 400,000,000 pounds sterling (\$1,000,000,000) annually. We shall probably have to provide another 300,000,000 annually by taxes or reduction of private and public expenditures."

"The standard of living must go down. The nation must work harder and spend less."

Italy Supreme in Albania

Rome, Jan. 27.—The commander of the Italian forces in Albania has been granted complete autonomy and full powers extending over all the territory under his jurisdiction, even if administered by other states. This implies that Italy assumes control of the forthcoming extensive military operations in Albania.

Excerpts from Wilson Speeches in New York

"I once was chagrined at seeing myself in a motion picture. I wondered if I really was that kind of a guy."

"I found out what was going on in Mexico by hearing a sufficiently large number of liars talk about it."

"If you hear enough men lie you get the whole truth."

"The best way to silence any friend whom you know to be a fool is to induce him to hire a hall."

"Nothing chills pretense like exposure."

"There are some humbugs that have been at large a long time."

"We can no longer be a provincial nation."

"It is surprising that men should allow partisan feeling to creep into the discussion of defense."

TELLS GERMAN INVASION PLAN

Army Head Reveals Scheme
for Attack on United
States.

TO SEIZE EASTERN PART, CAPTURING MUNITION PLANTS

Tells Senate Committee a Naval Force
Could Disable Panama Canal
Locks in Ten Minutes.

As an illustration of what a hostile power might do in attacking the United States, Col. E. F. Glenn, Chief of Staff of the Eastern Department, described before the Senate Military Affairs Committee yesterday plans that have been actually prepared by Germany.

These plans call for the seizure of what is known as the vital area, the portion of the United States east of a line from Lake Erie to Chesapeake Bay, within which are 90 per cent of the munition factories upon which the country would depend in time of war.

Col. Glenn said that he had been informed by a German officer that the German staff did not count upon occupying any other portion of the United States in case of hostilities. The seizure of the vital area would give it a strategic hold upon the entire country.

Col. Glenn added, however, that a foreign power might establish a base at Key West, which would enable it to shut off the commerce of the Mississippi Valley passing through the Gulf of Mexico.

The ease with which a first-class power might effect a landing, in case of the failure of the navy, was emphasized by Col. Glenn by the statement that on the eastern shore of the United States there are 116 landing places between Boston harbor and the Chesapeake.

"I do not mean to say," he added, "that we are in any more danger of attack from Germany than from any other European power."

Much the same situation prevails on the Pacific coast, he said, where an invading army could seize the Puget Sound area and hold it against the remainder of the country by controlling the passes through which the railroad trunk lines pass.

"We are," continued Col. Glenn, "in a devilishly dangerous predicament and I appeal to you to rise above the common clamor of the ignorant and the pacifist. Your duty is plain and simple."

Senator Fletcher, a member of the committee, called attention to a statement by Senator La Follette that at a meeting of several thousand persons in the Middle West not one voice was raised in approval of the administration's preparedness plans.

"That is due to ignorance, I believe," said Col. Glenn. "Sentiment east of the Alleghenies, I think, is practically unanimous in favor of universal military training."

Col. Glenn, in support of the proposal for the establishment of a national council of defense, called attention to the necessity for careful study of the Panama Canal defenses. As the defenses are now constituted, he explained, it would be possible for a naval force to approach near enough to the canal locks to disable them in ten minutes with a six-inch gun.

He also advocated a better information service. "Call them spies or whatever you like," he said, "we need more military experts in foreign countries. All of our own plans and resources are known. I venture to say that the plans worked out by our General Staff are better known to foreign governments than they are to the General Staff itself."

Fighting Reported Near Murad

London, Jan. 27.—An official statement received here tonight from Constantinople by the way of Amsterdam states that there was fighting yesterday near Murad between Turkish detachments and hostile cavalry.

Turks Starving Thousands

Rome, Jan. 27.—Hundreds of thousands of the inhabitants of Asia Minor are dying from starvation. Food supplies have been seized by the Turkish government to feed its army and its German allies.

REALTY MEN TO WAGE NATIONAL WAR ON FAKERS

Executive Committee of As-
sociation Will Adopt Code
of Business Ethics.

"SHARKS" DENOUNCED

Plans Discussed at Banquet
and Meeting by Promi-
nent Speakers.

WOULD PROTECT THE PUBLIC

President of Body Urges Preparedness
as an Insurance Measure—Civic
Betterment Discussed.

The elimination of the "real estate shark" by the nation-wide adoption on the part of realty agents of a code of ethics formulated for their use, co-operation with civic organizations for the purpose of beautifying cities, and a plan by which the realty phase of the government's physical valuation of the railroads of the country would be handled by local real estate men, were some of the matters discussed at the banquet last night and at the meeting yesterday of the executive committee of the National Association of Real Estate Exchanges.

The meeting was attended by representative realty men from fifty cities in all parts of the United States, and it was announced that the addition of several new members had brought the association's membership up to 106 boards with a total of 6,500 brokers.

Among the speakers at the banquet, which was held at the New Willard and was attended by nearly 200 persons, including most of the prominent real estate men of Washington, were Representative J. Hampton Moore, of Pennsylvania, who spoke of "Washington, the Federal City"; Glen Brown, secretary of the American Institute of Architects; Walter C. Piper, of Detroit, president of the association; and Alexander S. Taylor, of Cleveland, former president of the association. Mr. Piper, president of The Washington Real Estate Brokers' Association was represented by George Y. Worthington, its president; John L. Weaver and others.

Realty Sharks Denounced

The so-called "real estate shark" was denounced by Mr. Taylor, who said:

"We give our pledge to stand shoulder to shoulder with the State and Federal governments in ridding the profession of undesirable brokers who prey upon the people, and we will co-operate with the Postoffice Department in crushing out fraudulent concerns who use the mails for nefarious purposes. Our organization will assist and lend its aid toward the prosecution of those who engage in the real estate business as a cloak to swindle and defraud buyers or real estate, and we stand pledged to legislation which will license real estate brokers and protect them as well as the public."

Walter C. Piper, of Detroit, president of the association, voiced a plea for military preparedness, which he likened to

Dictograph Found In Briton's Room

Capt. Gaunt, Naval Attache,
Says Germans Wanted to
Hear Conferences.

Special to The Washington Herald.
New York, Jan. 27.—The discovery of a dictograph in the Hotel Biltmore rooms of Capt. Guy Gaunt, naval attache of the British Embassy, has prevented German agents becoming cognizant of important British government secrets.

The Teuton agents planted the dictograph in the room often used by Capt. Gaunt for conferences. The plotters took rooms on all sides of Capt. Gaunt's apartment.

"With the aid of an expert mechanic, the conspirators entered Gaunt's apartment," said the informant. "They trailed the dictograph from the captain's room to an adjoining one."

"The scheme perhaps would have worked perfectly except that Capt. Gaunt anticipated this method of attack. Accordingly he had arranged with the hotel management to make a thorough search of his quarters at intervals of at least twice a week. Because of this, the dictograph was discovered almost at once. 'No attempts were made to arrest the men responsible for the plot.'"

To Bring German Goods Here

London, Jan. 27.—The Times publishes the following from its Amsterdam correspondent: "It is reported that the Holland-American Line is negotiating with a Rotterdam firm for the purchase of the whole of the latter's Rhine fleet for the purpose of conveying German goods destined for America."

Florida, All East & West Coast Points

reached, 4 all-steel trains daily via Atlantic Coast Line, 1406 N. Y. ave. n.w.—Adv.

Mme. Calve Sings Here For Benefit of War Sufferers

Approximately \$3,000 Raised at New National Concert to
Aid in Equipping Motor Flotilla—Diplomats and
Society Folk Occupy Boxes.

With a unity of purpose, the expression of sympathy in material form for those on whom suffering has been brought by the great conflict of arms in Europe, world-renowned artists, citizens of Washington and citizens of foreign countries, united at the National Theater yesterday afternoon.

One gave that which is his or her most valuable possession, the means of livelihood; while the other gave a quota of that which also is a valuable possession, money. Each gave freely, for to humanity there is no greater call than suffering.

The citizens gave thousands of dollars toward the outfitting of a motor flotilla that will be a traveling hospital, in every sense of the word, to at least a portion of the French army.

Broken King Tells Grandson How He Lost Mountain Realm

Nicholas, Patriarchal Ruler of Montenegro, Describes Break-
ing the News of His Misfortunes to Twelve-year-old
Prince Umberto, Heir to Italian Throne.

By C. F. BERTELLI.

Special Cable to The Washington Herald.

Paris, Jan. 27.—The most pitiable episode of the entire war occurred at Lyons yesterday, when King Nicholas, of Montenegro, related in an interview in hoarse, broken tones how he had broken the news of his misfortune to his grandson, Prince Umberto, heir to the Italian throne. The meeting took place in the Royal Palace at Rome.

The great body of the patriarchal mountain ruler appeared broken with utter misery as he recounted the colloquy with the 12-year-old prince, "Bert." "Why, granddaddy, what's the matter?" said the lad as he rushed to meet him. "Why are you so sad?" "Ah, your old grandfather has been badly beaten, my boy," I murmured. "Who dared to beat a great man like you, granddaddy?" the boy asked indignantly.

"Ah, but my enemies beat me head to foot," I said. Umberto immediately grasped my meaning and rejoined with astounding astuteness.

"The enemy took all your food and drove you out of the country. You couldn't stay because you were starving." "That," concluded the King, "exactly describes Montenegro's condition when we retreated to Albania."

The King telegraphed to President Poincaré today:

"He assured me of his whole-hearted devotion to the allied cause, which has never flagged and never will."

The President replied:

"France bids you and your family welcome until victory for the allies shall liberate all oppressed peoples."

BOY SKATER IS AUTO VICTIM

Higgs Lad Crushed When He
Falls Beneath Wheel of
Heavy Truck.

HEAD SPLIT, BODY MANGLED; DIES TWO HOURS AFTERWARD

Youth Using Motor as Tow When He
Stumbles Under the
Machine.

Crushed under a truck carrying five tons of coal, James Higgs, 12, 319 L street southeast, died in Casualty Hospital last night, less than two hours after he had been injured. The boy's head was fractured and the right side of his body mangled by the heavily loaded automobile.

Young Higgs, son of James C. Higgs, an insurance agent, was roller skating with several companions in Virginia avenue southeast when the coal truck, owned by the Chapman Coal Company and operated by George Meredith, colored, rolled by in an easterly direction. Higgs and his friends caught hold of the automobile at about Fifth street.

Near Sixth street, one of the boys held out a stick to Higgs, who let go his hold on the end gate and was dragged up towards the driver's seat. Between the front and rear wheels, the youth's grasp on the stick slipped and he stumbled and fell. The boy screamed and his friends cried out. Meredith stopped the truck and ran back to the injured youth.

Higgs was picked up unconscious and placed in the automobile of Archibald Williams, 806 Third street southeast, and rushed to Casualty Hospital. He died at 6:15. The rear wheel of the truck had run over his right leg, his right side and arm and struck his head, fracturing all of the bones.

Policeman C. E. Showalter, of the Fifth precinct, held Meredith, the driver, for the coroner's inquest.

HOUSE MAY SEE KAISER

Wilson Envoy Will Confer with the
Highest German Diplomats.

CAUGHT IN NET BY PROSECUTION, MRS. MOHR SOBS

Accused Woman Becomes En-
tangled in Web of Contra-
dictory Statements.

FORGETS HER BIRTHDAY

Unable to Tell Date When
Own Mother Died—A
Pitiful Scene.

LEAVES THE STAND WEeping

Mouth Twitches, Arm Trembles and
Witness Loses Self-control Under
Cross-examination.

By SOPHIE TREADWELL.

Special to The Washington Herald.

Providence, R. I., Jan. 27.—When Mrs. Elizabeth F. Mohr stepped weeping from the witness stand this afternoon, there was a long, oppressive moment of perfect stillness. Embarrassment was at almost fear was in the air. No one in all that packed and silent courtroom looked at her neighbor. For each knew that he had just seen perhaps the most pitiful, the most tragic thing he was in all his life to see.

A woman on trial accused of a horrible murder; a woman on whose own story alone practically rested her fate; and a woman so confused after five minutes of cross-examination, so entangled in contradictory statements that she could not say the date of her birth, and after ten minutes was unable to tell when her own mother had died.

It had been in recounting to the jury yesterday the cruelty which she said her husband had inflicted on her on the very morning of her mother's death that Mrs. Mohr had made her biggest impression.

The revolting story of a man beating his wife because she would not leave her dying mother to keep an engagement with him had cut deep into the consciousness of every one. And now, today, on cross-examination came this:

"When I told my mother in 1909 that the doctor said our marriage was not legal, she was so heart-broken it hastened her death. That is what really killed her."

Sensational Climax

Attorney General Rice:
"But, madame, you swore 10 minutes ago, that your mother died in 1907, two years before."

This was the sensational climax reached by the attorney general just a few minutes after he had commenced his cross-examination.

From that moment Mrs. Mohr's self control began to vanish. Her eyes that had held a wide, fixed stare during the entire time she told her first story, began to wander uneasily. Her mouth, which drooped pitifully, began to twitch. The arm that she held rigidly along the railing beside her began to tremble. And one by one, as the questions came from the quiet but insistent prosecutor before her, her answers became more and more entangled and confused.

With her weak voice and that strange mixture of bad grammar and poor "at" that marks her speech, the poor little woman whose marriage to the wealthy physician made her chateleine of "Montpelier," the doctor's beautiful Newport estate, had to tell of a girlhood spent working in department stores from town to town. She had to go into the vague details of her first marriage to Dr. Mohr, a ceremony performed in a "brick house somewhere in Brooklyn" by an unknown "man, now dead," she had to admit that Dr. Mohr had gone to "great trouble and expense" to have unfrocked a minister with whom she was "keeping company" before she knew the doctor.

Dentes Statements

Mrs. Mohr told of her arrest on September 2 at half-past five o'clock a. m. and said she pleaded with the police not to take her until she gave her children their breakfast.

"Did you say that if some people had to put up with the doctor they would have killed him long ago?" asked Mr. Cushing.

"No, Constable Wallace said that to me," replied Mrs. Mohr.

"Did you say that no one would believe a damn nigger?"

"I never used such an expression in my life. Constable Wallace talked to me constantly and he said that he afterwards put the words in my mouth."

"Did Wallace tell you that he knew two men who threatened to kill the doctor because he blackmailed them after treating their daughters?"

"Yes, he did."

"What did you tell Florence Ormsby about your husband?"

"I said that he was a good man except when he was under the influence of drugs or alcohol."

"What did Miss Ormsby say about the doctor's patients?"

"She said that I would probably think she was a bad girl because she was working for the doctor. I told her that I didn't consider her bad and said that the doctor didn't pick his patients up off the street. I said they all come to him and seem glad to do it."

French Women Drafted For Hard Army Tasks

Special Cable to The Washington Herald.
Paris, Jan. 27.—"Women must replace auxiliary soldiers in the army clothing stores, uniform repair shops, hospitals and, so far as possible, in the shell-making factories," says Gen. Gallieni in a statement made public this evening.

Rigid instructions to this effect have been sent to the military authorities throughout France.

"An initial experiment in tentatively replacing men with women," Gen. Gallieni says, "has proved completely successful, especially in office work in the ministries. The time has come to draft the women for real army work."

MAIL SEIZURE IS DENOUNCED

Note Terms British Actions in
Stopping U. S. Parcels Vex-
atiously Inquisitorial."

LANSING USES STRONG TERMS IN HIS MESSAGE OF PROTEST

Declares This Country Cannot Permit
"Unwarranted Interferences"—Grey
Hopes to Reply Ere Long.

The text of America's formal protest to Great Britain against interference with American mails, and of Great Britain's ad interim reply, was made public at the State Department yesterday. In the note of protest, dated January 4, the United States demanded a discontinuance of "these unwarranted interferences," and Ambassador Page was instructed to "impress upon Sir Edward Grey the necessity for prompt action in this matter."

The British Foreign Minister makes reply that inasmuch as the American note raised important questions of principle affecting not only Great Britain but her allies, the British government finds it necessary to consult with these allies before making definite answer. Hope is expressed by Sir Edward Grey that he will be able shortly to make more definite response.

The American protest draws a careful distinction between the action of the British authorities in seizing and detaining parcel post packages, and the seizing and detaining ordinary mails—a practice which it describes as "vexatiously inquisitorial." Parcel post articles, the note states, are regarded as being subject to the same treatment as express or freight in respect to belligerent search, seizure and condemnation.

Blockade Order Illegal

At the same time, Great Britain is informed that inasmuch as the United States has already disputed the British order in council affecting neutral trade and has refused to recognize the British blockade as an effective one, all previous protests of this country in regard to what constitutes the unlawful practice of taking ships into ports for search, rather than searching them on the high seas, the illegality of the so-called British blockade and the improper assumption of jurisdiction of vessels and cargoes by the British prize courts, are intended to apply with equal effect to the seizures and detentions of parcel post articles.

With respect to the seizures of ordinary mails between the United States and neutral countries of Europe, the protest indulges in sharp language. Declaring that the United States cannot admit the right of British authorities to seize neutral vessels carrying these mails, bring them into port, and there remove or censor the mails, the note reminds Great Britain that "modern practice generally recognizes that mails are not to be censored, confiscated, or destroyed on the high seas, even when carried by belligerent mail ships."

MRS. SWANSON IN CRASH

Virginia Senator's Wife Shaken Up
In Auto Accident.

Mrs. Claude A. Swanson, 236 R street northwest, wife of the Senator from Virginia, was severely shaken up yesterday when her automobile collided at Connecticut avenue and M street northwest. Her automobile was damaged in the collision.

The accident happened about 5 o'clock and was caused by a misunderstanding of signals between Robert Winston, chauffeur of the Swanson automobile, and the street-car conductor. Neither Mrs. Swanson nor the driver was injured.

Wind Storm in Louisville

Louisville, Ky., Jan. 27.—A terrific wind storm late this afternoon blew down three houses in the eastern section of the city and unroofed several business plants. Much damage was done through an area of several blocks, but there was no loss of life.

Cardinal Von Hartman Honored

Berlin, Jan. 27.—It was stated here semi-officially this afternoon that Cardinal von Hartman has been appointed as a member of the Prussian House of Lords by the King of Prussia.

U. S. MAY OFFER AN 'APOLOGY' TO GEN. CARRANZA

Mexican Chief Can Make This
Country Beg His Pardon
for "Invasion."

MISSING MEN RETURN

Privates, Captured by Carran-
zistas, Searched for by Offi-
cers and Comrades.

TAUNTS HURLED OVER BORDER

Spirit of Troops Broken by Mexicans.
Three Lieutenants Arrested for
Disobeying Order.

Official confirmation late yesterday of the return of the two American soldiers, who swam across the Rio Grande and were captured by Mexicans, has left the American government in a position where it may have to apologize to the Carranza government. This, at least, is the view held in administration circles, resulting from the fact that comrades of the two men, led by three officers of the Fourth-Field Artillery, invaded Mexican territory in an effort to rescue them.

Carranza probably has grounds for protest, and if an apology is demanded, it may have to be granted. At all events, the indications are that President Wilson will insist on the punishment of the officers involved, on the charge that, in leading the would-be rescue party across the border, they violated an express order issued months ago that no American soldiers should cross the line under any provocation whatsoever without instructions from Washington.

Await Court-Martial

The officers involved are First Lieut. John E. Mort, aged 21, a native of Virginia, commanding Battery B, Fourth Field Artillery, and Lieut. Peyton and Waldron, of the same battery. They are now under arrest, awaiting court-martial. Notice of their arrest has been forwarded to Carranza through Consul Garza, Carranza's representative at Brownsville, whose efforts led to the final rescue of the two troopers by Carranza soldiers. The two troopers are Privates William C. Wheeler and Biggo Pederson of Battery D, Fourth Field Artillery.

According to the latest reports received at the War Department, the American forces lined up at Progresso, Tex., where the incident occurred, are still searching for the bodies of four enlisted members of the would-be rescuing party, who were drowned while returning from the expedition. Their names were Sergeant Owen Clements, Corporal Michael F. King and Private Harry A. Rhodes of Battery D, Fourth Field Artillery and Private Charles D. Wilton-Best, Troop A, Twelfth Cavalry.

Spirit Is Broken

Officials explained that the invasion of Mexican territory by the American force under the three officers might be regarded by Carranza as a hostile act, although it was admitted that the capture of the unarmed and defenseless American soldiers by the Mexicans was undoubtedly a lawless act.

Conciliation for Brewery Strikers

Labor Department Takes
Hand in Effort to End
Local Controversy.

The Department of Labor has taken a hand in the strike of the local brewery workers, who walked out of their jobs last May when the five local breweries refused to sign a more exacting agreement with the men.

Secretary of Labor Wilson several days ago named Patrick Gill, of St. Louis and James Bendheim, of Alexandria, Va., as conciliators. It is expected they will begin next week their efforts to bring the men and their employers together.

The early months of the strike witnessed a long battle in the District Supreme Court between the men and a number of saloonkeepers, who sought to have the workers enjoined from "picketing" places where the product of the local breweries was sold.

The workers won the legal fight and Washington's drinking public has since been greeted with a warning of "scab beer" every time a person enters a saloon selling local beer.

Zukunft to Resume Publication